#### **National Consultants**

# 1. Agribusiness and Marketing Expert (Lead consultant)

Duration12 monthsDuty StationKathmandu with local missions within Nepal.

# **Duties:**

Under the operational supervision of the FAO Representative in Nepal, the technical guidance of the Senior Agro-industries and Post-harvest Officer at FAO-RAP, direct supervision of Assistant FAO Representative (programme), and in collaboration with the National Project Coordinator (NPC) and the project team, the FAO Consultant will undertake the following:

- Assume overall responsibility for the project management and smooth implementation of the activities in accordance with the project document and FAO procedures;
- Mobilize a team of national consultants for timely completion of project activities with high quality, for example, developing training modules for Farm Business School, ToTs and other subject specific trainings; organizing ToT and other trainings; and mobilizing production groups for enhancing safer crop production and marketing; mass media campaign to enhance awareness of the producers and consumers about the importance of safer quality crop products;
- Support government agencies to develop and strengthen safe and quality crop product market at local, district, and central levels through identification and development of suitable marketing channels for such products;
- Organize technical expert meetings on safe production, agribusiness development, niche marketing and post-harvest handling, including national stakeholders' workshop / meetings in liaison with FAO Programme Unit and the National Project Coordinator;
- Identify critical needs for capacity building both of public and private sectors and facilitate training programmes;
- Assist the TCDC consultant in identifying strategic agribusiness approaches, for differentiating safe produce of good quality and linking and for the development of market linkages.
- Develop guidelines and provide training on agri-business approaches for linking safe produce of good quality to markets, and lead discussions with Government officials and other stakeholders in addressing policy issues;
- Develop monitoring, evaluation and reporting mechanisms to be adopted by the project at different stages and coordinate the timely recording of data and interpretation of results for further dissemination;
- Be responsible for coordinating, overseeing the preparation of, and the delivery of project's progress, technical and consultants' reports as well as other documents as envisaged by the project document; and,
- Provide any other support necessary to the project and TCDC consultants.

#### **Qualification:**

- University degree in Agribusiness, agri-marketing, agricultural economics or a related subject;
- At least ten years of working experience in dealing with issues related agribusiness, marketing or agricultural economics;
- Capacity to manage and lead multi-disciplinary team; and
- Fluency in English and Nepali languages.

# 2. Post-harvest Handling Expert

Duration12 monthsDuty StationKathmandu with the possibility of local missions within Nepal.

#### **Duties:**

Under the operational supervision of the FAO Representative in Nepal, the technical guidance of the Senior Agro-industries and Post-harvest Officer at FAO-RAP, direct supervision of Assistant FAO Representative (programme), and in collaboration with the National Project Coordinator (NPC) and the project team, the FAO Consultant will undertake the following:

- Assess current practices in fresh produce supply chains that compromise safety and quality.
- Identify training needs and in collaboration with the TCDC expert, develop/adapt training modules on horticultural chain management for the conduct of training in farmer field schools;
- Organize ToT and provide training on horticultural chain management to the government extension service providers and private sectors/farmer facilitators;
- Provide support to the planning, implementation and monitoring of Farm Business Schools designed for the farmers groups in the focussed districts;
- Assist the lead consultant in organizing a study tour for training of government officials on developing farm to market linkages for fresh produce that is differentiated on the basis of its quality and safety.
- Facilitate the organization of stakeholders' workshops, meetings and trainings envisaged by the project
- Prepare and submit end of assignment reports within two weeks of mission detailing outcomes of the mission;
- Provide any other support necessary to the project and TCDC consultants

# **Qualification:**

- University degree in food science/technology, agricultural extension or a related subject
- At least five years of working experience in dealing with issues related to safe production and handling of agricultural products;
- Proven track record of designing and implementing training programs to different stakeholders including farmers' beneficiaries.
- Capacity to work in multi-disciplinary team; and
- Fluency in English and Nepali languages.